

How risky is your potential contractor?

The last thing you want is to waste your time, money, and effort on a home remodeling contractor that leaves your home in disarray.

You need to find the right company for your project the first time.

Complete this risk assessment to discover how risky your potential contractor could be BEFORE starting your next remodeling project.

Score each of these criteria 0-5:

0 meaning they meet the criteria fully

5 meaning they do not match the criteria.

<i>Criteria</i>	<i>Risk Level (0-5)</i>
#1. The home remodeling contractor has been locally established for at least 7-10 years.	
#2. The home remodeling contractor has exceptional reviews and real photos of their work available.	
#3. The design consultant took the time to educate you on all the products and helped design what <u>you</u> want.	
#4. The home remodeling company thoroughly explained the installation process for <u>your</u> project.	
#5. The contractor ensures <u>you</u> will have a project manager for <u>your</u> project.	
#6. The contractor was able to show you pictures of their installation crews and project managers.	
#7. The contractor offers a high-quality warranty and explains the parts of the warranty in depth.	
#8. The contractor provided you with a full breakdown of the cost of <u>your</u> project and a project proposal.	
#9. The company offers multiple financing options to help fit <u>your</u> budget.	
#10. The contractor followed up with you and kept their word on what they promised.	

Tallying Your Scores



Now that you've completed this risk assessment for your potential contractor, it's time to tally the scores and see just how risky this contractor may be.

Simply add up each score from #1 through #10 and check your results below.

- **0-13:** This contractor does not pose much risk to your project. They most likely checked all your boxes and will provide you with high-quality communication, installation, warranty, and overall service.
- **14-26:** This contractor may not meet all your criteria, but they may fit more into your budget. They may have more qualities that slip through the cracks than a higher quality contractor, but they pose a 50% chance of risk if you choose them.
- **27-40:** This contractor is leaning towards an extremely risky decision. They most likely have scored mediocre to high on each of the qualities outlined and will not provide you with the highest quality outcome.
- **41-50:** If your potential contractor scored in this range, they pose a high risk for you, your project, and your home. This contractor most likely will not meet your needs and will not care for your needs.

Is your potential contractor a risky or safe choice?
Work with a contractor you can trust with your home.

Schedule your commitment-free consultation
with Southwest Exteriors today!